



**Wilma Realty Services, Inc.**

**Property Management Division**



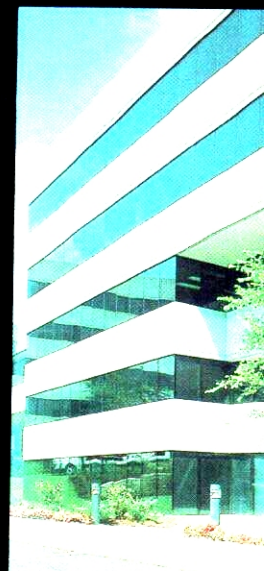


## ***Background***

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**Wilma Realty Services, Inc.** is a subsidiary of Wilma Southeast, a commercial and residential developer based in Atlanta, Georgia. Wilma Southeast is a division of the larger Wilma, Inc., a holding company for all U.S. investment and development activity for Wilma International of Holland. Founded in 1939, Wilma International is now one of the largest privately held construction and development organizations in Europe.

**Wilma Realty Services, Inc.** manages and leases those commercial properties in the southeastern U.S. developed by Wilma, Inc. and manages and leases properties for selected clients as well.





## ***Asset Management***

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**Wilma Realty Services' prime management concept is asset management, the managing of income producing property as a long-term investment, in accordance with ownership goals and objectives. Because asset management views each property as a long-term investment, the future value and appreciation of that property is as important to us as the efficiency of day-to-day operations. Our goal is to produce an optimum return on investment. A property's current and future earning potential is enhanced by WRS's ability to manage and plan on a daily, annual, and 5-year basis.**



## ***Owner-Management-Tenant Relations***

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**At Wilma Realty Services, Inc. we believe that good management-tenant relations are a crucial aspect of effective property management, and ultimately lead to increased tenant satisfaction. Therefore, great emphasis is placed on the quality and continuity of communication between management and tenant. Even the most sophisticated administrative and maintenance techniques cannot compensate for poor tenant relations. We find that satisfied tenants are long-term tenants, the vital link in optimizing property value. The same principle applies to our relations with owners, because without a complete understanding of ownership objectives, property management cannot be truly effective.**



**Wilma Realty Services, Inc.** can provide you with a quality of service consistent with the scope and objective of your investment. If you have an interest in our services, please call our Director of Property Management, at (404) 953-4666. A list of references, which includes prestigious firms such as IBM, Northwestern Mutual Life Insurance Co. and Allstate Life Insurance Co., can be provided upon request.



**Wilma Realty Services, Inc.**

**Property Management Division**

2100 RiverEdge Parkway, Suite 650, Atlanta, Georgia 30328  
(404) 955-4666



MEMORANDUM



**Wilma South Management Corporation**  
780 Johnson Ferry Road, Suite 300  
Atlanta, Georgia 30342  
Tel: (404) 252-0070, FAX: (404) 252-1317

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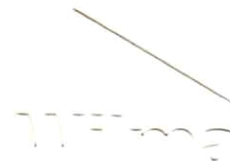


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*A Wilma Development*



Just in case you missed it...  
thought you might like a copy.



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**Wilma** South

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